

# Industry Diversification and Financial Development

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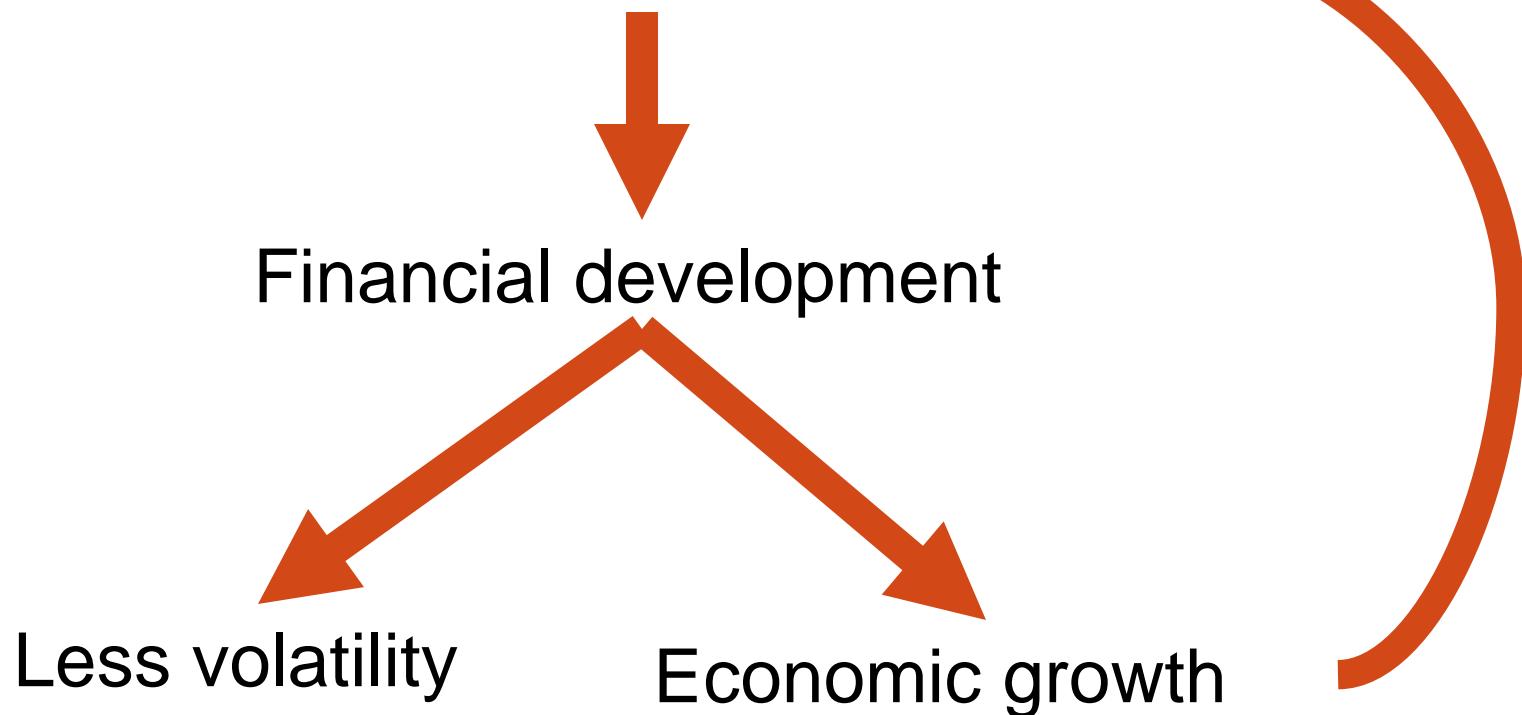
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# Introduction

1. Related literature
2. Theoretical ideas on industry diversification
3. Econometric results on industry diversification
4. Conclusions and policy implications

# Introduction

Industry (sector) diversification



# Financial Development literature

- Mostly based on the financial repression literature of McKinnon, 1973 and Shaw, 1973
- Legal determinants: La Porta et al., 1997 (protection property rights)
- Institutions matters: Beck et al., 2003 (settler vs. extractive colonization) and Rajan and Zingales, 2003 (interest group block competitions)
- Trade openness : Baltagi et al, 2009 and Huang and Temple, 2005
- Inflation (or macroeconomic instability)
- Income levels (demand financial services)
- Geographic factors

# Industry Diversification Literature

- Acemoglu and Zilibotti, 1997: limited number of project (market incompleteness) limits capital accumulation and growth
- Hausmann and Rodrik, 2003: Economic Development as Self-Discovery
- Hidalgo et al., 2007: The Product Space Conditions the Development of Nations
- Koren and Tenreyro, 2007: poor countries specialize in fewer and more volatile sectors
- Schclarek, 2007: industry diversification leads to financial development

# Theoretical Model

- Example: Banana Republic vs. Industry Diversified Country
- Entrepreneurs need Credit from Banks and the Financial System
- Horizontal Innovation leads to Industry Diversification
- Sector-specific Shocks affect Investment Projects
- Industry Diversification allow Risk Diversification by Banks and Increase Total Liquidity (Credit)

# Econometric Methodology

## Cross Section Model

$$\begin{aligned}\ln Fin_i = & \alpha_0 + \alpha_1 \ln Apertura_i + \alpha_2 \ln Inflación_i + \alpha_3 \ln PB Ipc_i + \alpha_4 \ln DivSec_i \\ & + \alpha_5 \ln Inst_i + \alpha_6 OrigenLegal_i + \mu_i\end{aligned}$$

# Econometric Methodology

## Dinamic Panel Data Model

$$\begin{aligned}\ln Fin_{it} = & \alpha_0 + \alpha_1 \ln Fin_{it-1} + \alpha_2 \ln Apertura_{it-1} + \alpha_3 \ln Inflación_{it-1} + \alpha_4 \ln PBIPC_{it-1} \\ & + \alpha_5 \ln DivSec_{it-1} + \alpha_6 kaopen_{it-1} + \mu_{it}\end{aligned}$$

# Data

Variable	Source
Financial Development	Financial Structure Dataset
Real GDP per capita	WDI
Inflation	WDI
Trade Openness	WDI
Financial Openness	Chinn-Ito Index (2010)
Institutional Quality	ICRG and PolityIV Database (Marshall and Jagers, 2009)
Legal Origin	Shleifer
Export (used to construct industry diversification variables)	Feenstra et al.(2005)

# Data

## Financial Development

1. FIN1: Liquid Liabilities/GDP
2. Fin2: Bank Credit/ Bank deposits
3. Fin3: Private Credit By Deposit Money Bank/GDP
4. Fin4: Private Credit By Deposit Money Bank and Other Financial Institutions/GDP
5. Fin5: Principal Component Variable

# Data

## Industry Diversification

1. DivSec1: Herfindahl Index
2. DivSec2: Hirschman Index
3. DivSec3: Theil Index
4. DivSec4: Ogive Index
5. DivSec5: Principal Component Variable

# Estimation Results-Cross section

Dependent Variable- Private Credit By Deposit Money Bank/GDP

Variables	HER	HIR	THEIL	OGV	DivSec
Trade Opennes	0.56***	0.56***	0.52***	0.52***	0.54***
Inflation	-0.27***	-0.27***	-0.26***	-0.26***	-0.26***
DivSec	-0.25***	-0.25***	0.42	-0.17*	-0.16**
GDPpc	0.39***	0.39***	0.43***	0.41***	0.41***
Inst	0.54	0.54	0.52	0.75	0.57
Legal-uk	0.48**	0.48**	0.54**	0.52**	0.49**
Legal-fr	0.35	0.35	0.39	0.43	0.37
Legal-ge	0.27	0.27	0.36	0.35	0.29
Constant	-7.77***	-7.77***	-4.94***	-8.1	-7.44
R2	0.81	0.81	0.81	0.8	0.81

# Estimation Results-Cross section

Dependent Variable	HER	HIR	THEIL	OGV	DivSec
Liquid Liabilities/GDP	<b>-0.12*</b> R2:0.73	<b>-0.24*</b> R2:0.72	<b>0.23</b> R2:0.72	<b>-0.09*</b> R2:0.72	<b>-0.08**</b> R2:0.72
Bank Credit/Bank Deposit	<b>-0.13*</b> R2:0.47	<b>-0.26*</b> R2:0.47	<b>0.15</b> R2:0.45	<b>-0.09</b> R2:0.46	<b>-0.08</b> R2:0.46
Private Credit By Deposit Money Bank and Other financial Institutions/GDP	<b>-0.25***</b> R2:0.81	<b>-0.49***</b> R2:0.81	<b>0.44</b> R2:0.8	<b>-0.16</b> R2:0.79	<b>-0.16**</b> R2:0.8
Principal Component	<b>-0.39***</b> R2:0.81	<b>-0.79***</b> R2:0.81	<b>0.65</b> R2:0.8	<b>-0.26*</b> R2:0.79	<b>-0.25**</b> R2:0.81

# Estimation Results-Dynamic Panel-Data

Dependent Variable- Private Credit By Deposit Money Bank/GDP

Variables	Model 1	Model 2	Model 3	Model 4	Model 5
FINt-1	0.67***	0.67***	0.67***	0.64***	0.66***
Trade Opennes	-0.017	-0.018	-0.016	-0.014	-0.016
Inflation	-0.019***	-0.019***	-0.019***	-0.019***	-0.019***
DivSec	-0.032***	-0.064***	0.065***	-0.035***	-0.028***
GDPpc	0.66***	0.66***	0.66***	0.68***	0.66***
Kaopen	0.019**	0.019**	0.018*	0.022**	0.019*
Constant	-6.01***	-6.01***	-5.58***	-6.29***	-6.03***

# Conclusion and Policy implications

- Higher industry diversification:
  - higher financial development
  - higher growth, less volatility
- Industry diversification:
  - externality
  - growth (directly/indirectly)
- Government subsidy good for growth, especially horizontal innovation (new industries)
- Govt. Policy: credit policy, fiscal policy, education and R&D policy, coordination of innovation policy, etc.